

# Client Screening Checklist for Contractors

## Know when to walk away before the job starts

 **Use this checklist before accepting any new client or job:**

1. ☐ Did they resist a deposit or ask for a discount before signing?
2. ☐ Do they avoid signing a formal contract or written scope of work?
3. ☐ Are they vague about budget, timeline, or decision-making?
4. ☐ Did they mention having “issues” with a previous contractor?
5. ☐ Are they overly focused on price—not value or process?
6. ☐ Did you Google their name or business and find red flags?
7. ☐ Have they been flagged in the Contractors Collect database?
8. ☐ Did your gut say “maybe not” after the first call or visit?

 **If you checked 3 or more boxes—think twice before signing**